

Message Text

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PAGE 01 STATE 009768

63

ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 RSC-01 /019 R

66612

DRAFTED BY:COMM/BIC/OIM/242:HALINDOW

APPROVED BY:EB/OCA/REP:JBRABENS

COMM/BIC/OIM/242:FMOLNAR ARA/EP:WCLARKE (INFO)

----- 041373

R R 152022Z JAN 75

FM SECSTATE WASHDC

TO AMEMBASSY QUITO

INFO AMCONSUL GUAYAQUIL

UNCLAS STATE 009768

E.O. 11652: N/A

TAGS: BEXP, EC

SUBJECT: BUSINESS MANAGEMENT SEMINAR

REF: QUITO 8644

1. A POLLING OF 20 BUSINESS EQUIPMENT FIRMS JUST COMPLETED INDICATED FOUR FIRMS WITH STRONG INTEREST IN SEMINAR PARTICIPATION. ANOTHER SEVEN FIRMS REQUESTED INFORMATION ABOUT SEMINAR BUT WERE UNCERTAIN AS TO PARTICIPATION. AN INFORMATION SHEET ON THE SEMINAR ESSENTIALLY SETTING FORTH INFORMATION CONTAINED IN REFTEL IS BEING SENT TO MOST FIRMS POLLED. THIS IS IN ADDITION TO ARTICLE PLACED IN COMMERCE TODAY. IN ALL CASES FIRMS TOLD TO CONTACT USIS, QUITO DIRECTLY OR INDIRECTLY THROUGH AGENTS OR REPRESENTATIVES FOR FURTHER INFORMATION AND GUIDANCE.

2. THE FOLLOWING FIRMS INDICATED CONSIDERABLE INTEREST IN SEMINAR:

BURROUGHS INTER AMERICA LTD.

P.O. BOX 556-A

DETROIT, MIC. 48232

MICHAEL DICKIE, PRODUCT DISTRIBUTION AGENT

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TEL: 313-972-9243

ECUADOREAN AGENT: COMPUTEC, S.A.C.

P.O. BOX 1229

QUITO

ANDRES CARDENAS, GEN. MANAGER

COMPUCORP

12401 WEST OLYMPIC BLVD.

LOS ANGELES, CALIF. 90064

ROBERT ALVIDREZ

TEL: 213-820-5611, EXT. 201 OR 203

ECUADOREAN

DISTRIBUTOR: MERCANTIL SAMA

V.M. RENDON 460, PISO 3

GUAYAQUIL

JOSE SALEM, PRESIDENT

TEL: 305-367

XEROX CORPORATION

P.O. BOX 890

STANFORD, CONN.

NECTOR MOTRONI AREA MGR. FOR ANDEAN AFFILIATES

TEL: 203-329-2131, EXT. 223

ECUADOREAN AGENT: XEROX OF ECUADOR

P.O. BOX 174A

QUITO

HUGO MANTILLA

TEL: 540-100

WANG LABORATORIES, INC.

836 NORTH STREET

TEWKSBURY, MASS. 01876

ALBERT MARIA, EXPORT MANAGER

TEL: 617-851-4111

KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 15 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE009768
Document Source: CORE
Document Unique ID: 00
Drafter: COMM/BIC/OIM/242:HALINDOW
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750016-0700
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750149/aaaabqwl.tel
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Review Exemptions: n/a
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Margaret P. Grafeld
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US Department of State
EO Systematic Review
05 JUL 2006

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Secure: OPEN
Status: NATIVE
Subject: BUSINESS MANAGEMENT SEMINAR
TAGS: BEXP, EC
To: QUITO
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